



## Varonis Announces Q2 Winners of Channel Partner Awards

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*Awards recognize channel partners for their commitment to helping customers protect data from insider threats and cyberattacks*

NEW YORK, Aug. 28, 2018 (GLOBE NEWSWIRE) -- [Varonis Systems, Inc.](http://www.varonis.com) (NASDAQ:VRNS), a pioneer in data security and analytics, announced the winners of its quarterly Partners in Excellence awards. The program honors Varonis' channel partners that have gone above and beyond to bring industry-leading data protection solutions to their U.S. customers during the second quarter of 2018.

Varonis recognized eight channel partners with awards that included Meeting Maker, Individual Achievement, Outstanding New Partner, Partner of the Quarter, and the Varonis Vice President's Award. Varonis' channel leadership determined the winners for U.S. East, U.S. West and federal territories based on the achievements of the partners.

"The Q2 winners of the Varonis Partners in Excellence awards demonstrated exemplary dedication in helping organizations across sectors secure their data from insider threats, comply with regulations like the GDPR and the upcoming California Consumer Privacy Act, and protect their data from cyberattacks," said Mark Wilcox, Vice President of Channel Operations and Strategic Accounts at Varonis. "At a time when, according to a recent Varonis report, on average [58% of companies](#) have more than 100,000 folders open to everyone in the organization, it's critical that organizations lock down sensitive information to a least-privilege model."

Winners of the Q2 2018 Varonis Channel Partner Awards include:

### Overall

- Winner of the Varonis VP Award - **Sirius**

### Federal

- Individual Achievement – **Michelle Wingate at GuidePoint**
- Meeting Maker – **CTG Federal**

### Winners for U.S. East

- Partner of the Quarter - **RoundTower**
- Meeting Maker - **Data Strategy**
- Outstanding New Partner - **Sentinel**

### Winners for U.S. West

- Partner of the Quarter - **Optiv**
- Meeting Maker - **Nth Generation**

### Additional Resources

- For additional details on the Varonis solution portfolio, visit [www.varonis.com](http://www.varonis.com).
- Visit our [blog](#) and join the conversation on [Facebook](#), [Twitter](#), [LinkedIn](#), [Podcast](#) and [YouTube](#).

### About Varonis

[Varonis](#) is a pioneer in data security and analytics, fighting a different battle than conventional cybersecurity companies. Varonis focuses on protecting enterprise data: sensitive files and emails; confidential customer, patient and employee data; financial records; strategic and product plans; and other intellectual property. The Varonis Data Security Platform detects insider threats and cyberattacks by analyzing data, account activity and user behavior; prevents and limits disaster by locking down sensitive and stale data; and efficiently sustains a secure state with automation. With a focus on data security, Varonis serves a variety of use cases, including governance, compliance, classification and threat analytics. Varonis started operations in 2005 and, as of June 30, 2018, had approximately 6,200 customers worldwide — comprised of industry leaders in many sectors including financial services, healthcare, public, industrial, insurance, energy and utilities, consumer and retail, education, media and entertainment and technology.

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