



Varonis Celebrates Winners of Inaugural Channel Partner Awards

May 29, 2018

Awards recognize channel partners for their commitment to helping customers protect data from insider threats and cyberattacks

NEW YORK, May 29, 2018 (GLOBE NEWSWIRE) -- [Varonis Systems, Inc.](#) (NASDAQ:VRNS), a pioneer in data security and analytics, today announced winners of its inaugural Partners in Excellence awards. The program honors Varonis' channel partners that have gone above and beyond to bring industry-leading data protection solutions to their U.S. customers during the first quarter of 2018.

Varonis recognized eight channel partners with awards that included Meeting Maker, Individual Achievement, Outstanding New Partner, Partner of the Quarter, and the Varonis Vice President's Award. Varonis' channel leadership determined the winners for U.S. East, U.S. West and federal territories based on the achievements of the partners.

"The Partners in Excellence awards celebrate our partners' dedication, contributions and results," said Mark Wilcox, vice president of channel operations and strategic accounts at Varonis. "At a time when the average organization has [21% of their folders open to every employee](#), data-centric security approaches are critical to combat today's cybersecurity threats. Our partners are rising to the challenge by working to help ensure that our customers' data is protected from internal and external attacks, in compliance with requirements such as the GDPR, and governed to a least-privilege model."

Winners of the Q1 2018 Varonis Channel Partner Awards include:

Overall

- Winner of the Varonis VP Award - **Optiv**

Federal

- Individual Achievement - **Ronda Baird at Insight**
- Meeting Maker - **Hana Technology**
- Outstanding New Partner - **Storage Hawk**

Winners for U.S. East

- Partner of the Quarter - **GuidePoint Technologies**
- Meeting Maker - **Aspire Technologies**

Winners for U.S. West

- Partner of the Quarter - **Optiv**
- Meeting Maker - **cSTOR**
- Outstanding New Partner - **Sirius**

Additional Resources

- For additional details on the Varonis solution portfolio, visit www.varonis.com.
- Visit our [blog](#) and join the conversation on [Facebook](#), [Twitter](#), [LinkedIn](#), [Podcast](#) and [YouTube](#).

About Varonis

[Varonis](#) is a pioneer in data security and analytics, fighting a different battle than conventional cybersecurity companies. Varonis focuses on protecting enterprise data: sensitive files and emails; confidential customer, patient and employee data; financial records; strategic and product plans; and other intellectual property. The Varonis Data Security Platform detects insider threats and cyberattacks by analyzing data, account activity and user behavior; prevents and limits disaster by locking down sensitive and stale data; and efficiently sustains a secure state with automation. With a focus on data security, Varonis serves a variety of use cases including governance, compliance, classification, and threat analytics. Varonis started operations in 2005 and, as of March 31, 2018, had approximately 6,000 customers worldwide — comprised of industry leaders in many sectors including financial services, healthcare, public, industrial, insurance, energy and utilities, consumer and retail, education, media and entertainment and technology.

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